



Cox & Kings
FLEXIHOL
TAILOR-MADE HOLIDAYS

Cox & Kings

DUNIYA DEKHO
ESCORTED GROUP TOURS

Cox & Kings
INSTANT
DISCOUNT
Offer

Offer valid upto 7th August '10



coxandkings.com

Everything you need to know about our 'Instant Discount Offer'

Q1. What is the Cox and Kings 'Instant Discount Offer'?

A1. Starting from 19th July to 7th August 2010, Cox and Kings gives you an incredible offer where you can get a Instant Discount ranging from Rs. 5,000 to Rs. 20,000 per couple which can be redeemed in your tour amount as an Instant Discount. It is a gift from Cox and Kings. You can choose from our marvelous platter of Duniya Dekho / FlexiHol holidays listed below, for the next 20 days. Remember, the sooner you book your vacation, you won't get disappointed!

Q2. What are the tours covered by this offer?

A2.1 The offer is valid on select Escorted Group tours of Duniya Dekho listed below :

Tour Name	Tour Price (INR) per couple	Instant Discount (INR) per couple	Tour Price (INR) after Discount per couple
European Whirl	2,19,998	20,000	1,99,998
Fascinating Far East	1,32,000	5,000	1,27,000
Fascinating Malaysia & Singapore	1,10,840	5,000	1,05,840
China Gateway	1,39,398	5,000	1,34,398
Egyptian Gateway	86,998	5,000	81,998
South African Getaway	1,81,998	5,000	1,76,998

A2.2 The offer is valid on select Individual tours of FlexiHol listed below :

Tour Name	Tour Price (INR) per couple	Instant Discount (INR) per couple	Tour Price (INR) after Discount per couple
European Sampler	1,70,000	10,000	1,60,000
Australia Highlights	1,09,000	5,000	1,04,000
Far East Fiesta	77,000	5,000	72,000
South African Explorer	1,29,000	5,000	1,24,000

Q3. How to choose your holiday?

A3. Given below are two broad classifications of any holiday, based on where, with who and how many people you wish to holiday. This is applicable to any holiday you want.

Escorted Group Tours - Advantages

- Great 'Value for Money' holidays, because we buy in bulk and get discounts from suppliers.
- Feel secure and safe in an unknown country, as you travel with a known name.
- Estimate the total cost of the holiday well in advance.
- Get to meet different people of varied cultures and interests.
- Everything is organized for you.
- Cover all 'must-see' spots.
- Your tour manager takes care of everything.

Things to be aware of on an Escorted Group Tour :

- A lot of places are covered, so there is less in-depth sightseeing.
- You have to rise fairly early most days.
- The itinerary is fairly fixed and cannot accommodate individuals.
- The itinerary covers a wide section of people's tastes / interests that may not suit you as an individual.
- Since it is a group, you do not get a chance to choose all your companions.
- You cannot tailor-make the itinerary / meals / sightseeing to suit your tastes.

Individual Tours - Advantages

- Total flexibility in terms of itinerary, time, cuisine, sightseeing and accommodation. You follow your own schedule and time-table.
- You can choose your companions.
- See places and explore them in depth.
- You can choose the trip as per your likes, dislikes and interests.
- Get creative with your itinerary. Eg, choose a self-drive holiday in Australia with scuba diving and bungee jumping added.
- Spend a little extra on interesting value adds - hiring a private vehicle at just a little extra for a day adds more fun to your holiday.

Things to be aware of on an Individual Tour :

- You will be co-ordinating on your own when you travel without the services of a Tour Manager. This includes any re-routing or re-confirmation of services. Of course you will be given contact and emergency numbers.
- The price will be normally more expensive than a group holiday.
- The comfort, security and company of being a part of a large group would not be available.
- In spite of total flexibility on the trip, you will have to stick to schedules for transfers, sightseeing etc.
- In case you are pre-booking meals at a restaurant please ensure that to and fro transfers may or may not be included.

Q4. What is the validity of this offer?

- A4.** This offer is valid for bookings received from 19th July to 7th August 2010 and will be available either till stocks run out or till 7th August 2010 whichever is earlier.

Q5. When do I have to actually travel on these holidays?

- A5.** You can choose to travel on dates available between 1st August to 30th September 2010.

Q6. Will I be eligible for the Cox and Kings 'Instant Discount Offer'?

- A6.** If you are an Indian national and hold a valid photo Id (Passport / Driving License / Voter Id / PAN Card), then you are eligible for this offer. For International Holidays, in case you do not have a valid passport, then you must get one but keep in mind the date of departure.

Q7. Is an infant eligible for the offer?

- A7.** No, infants upto the age of 02 years are not eligible for this offer.

Q8. Is a child eligible for the offer?

- A8.** Children above 02 years holding a valid passport can participate in this offer. Please refer to our price grid for the special Instant Discount available for children.

Q9. When will I get the Discount on the holiday?

- A9.** Everyone will be able to get an Instant Discount as per the amounts mentioned in **A2** provided you have made full and final payments and given us your full documentation as per schedule. You will have to pay for the visa, tips, optionals (if applicable), high season surcharges, taxes etc. **Please see point A13.** This Instant Discount will be deducted from the main tour at the time of making your full & final payment of your Tour Cost.



Q10. What is the payment schedule of the offer?

A10. The following payments have to be made as per the schedule below :

DUNIYA DEKHO (ESCORTED GROUP TOURS) INTERNATIONAL HOLIDAYS			
Sr.No.	Payment Item	Amount in INR. Per Person	Date
1	Unsecured Reservation Amount	3,000	Immediately upon booking
2	Interest free non-refundable booking amount	20,000	Immediately or within 10 days of booking date
3	Documentation Amount	As per your respective tour	Immediately or within 10 days from the Booking date along with the Visa documents
4	Balance Payments	As per your respective tour	30 days prior to the departure of your tour.

FLEXIHOL (INDIVIDUAL TOURS) INTERNATIONAL HOLIDAYS			
Sr.No.	Payment Item	Amount in INR. Per Person	Date
1	Interest free non-refundable booking amount	10,000	Immediately or within 3 days of booking date / The non-refundable deposit would be adjusted towards the cost of the tour once the final payment is made
2	FlexiHol - Add on Package	10,000	Immediately / With the main tour or as a separate component
3	Balance Payments	As per your respective tour	30 days prior to the departure of your tour.

Q11. Where do I book my holiday?

A11.1 You can book and reserve your place on your selected holiday directly ONLINE by paying a minimum amount amount of Rs. 3,000 per person by a credit or debit card for Duniya Dekho and Rs 10,000 per person for FlexiHol.

A11.2 If you prefer, you can book your holiday at any of our Cox and Kings offices, franchisees or preferred agents listed on our website or on www.ezeego1.com, where you reserve your place by paying a minimum amount of Rs. 3,000 per person for Duniya Dekho and Rs 10,000 per person for Flexihol.

Q12. What are the inclusions and exclusions?

A12. Please refer to the price grids for all costs of tours and for the inclusions and exclusions and any other information that you need.

Q13. Do I need to pay anything in addition to the tour price of the holiday packages?

A13. Depending upon the tour selected Duniya Dekho or FlexiHol (all inclusive or not), each passenger will have to pay for the Airfare, visa fees (including visa costs, service charges etc.), all taxes, tips and any optionals (if selected), High season charges (if any, during festival dates / certain holidays / trade fairs or any other period specifically mentioned) will be extra. For this offer, it is mandatory to get Cox and Kings to guide you with the visas and the visa fees cannot be waived even if you have obtained a visa independently. However, please note that visas cannot be guaranteed by Cox and Kings under any circumstances. It is recommended that the Foreign Exchange be purchased through Cox and Kings. Any future taxes levied by the Government of India will be required to be paid additionally.
For all details please refer to the price grids.

Q14. What if I do not pay on time?

A14. If any payment (reservation amount, booking amount, full documentation or full payment) is not received by the due date and / or do not comply with other terms and conditions of the offer, you would not be entitled to receive the benefit under such offer or scheme. You will then be automatically charged the regular brochure price or any current / prevalent promotional price (with its applicable

conditions) available at the time when you make your full payments. If you do not wish to travel then you will be subject to the applicable cancellation charges as per the cancellation schedule.

Q15. What happens if my visa is rejected and / or my passport is delayed due to any procedural delays?

A15. In case you are not granted your visa and / or you did not get the visa and / or your passport in time then you will not be eligible for the Instant Discount Offer. If you have proof of the consulate rejecting your visa, you may be able to shift to another tour of a similar value. This will be subject to availability and this change should be at least 45 days prior to the departure of the tour. If change is made within 45 days prior to the tour departure date, then this would be considered a cancellation from one tour and a fresh booking on another (subject to availability). If the change is less than 27 days prior to departure date, then the transfer will not be allowed and you will not be entitled to any benefit or amount in lieu thereof. The cancellation charges as listed in the 'How To Book' section shall apply.

Note: Please note it is mandatory to do the visas with Cox and Kings. The charge of processing the same is not included in your tour cost (unless specified). This however does not guarantee your visa as Cox and Kings has NO control over the consulates. For further details, please refer to the price grids.



Q16. What if I cancel my booking made under the Instant Discount Offer?

A16. In case you decide to cancel your booking which you have done under the Instant Discount Offer, you would have to pay the cancellation charges as under:

INTERNATIONAL HOLIDAYS CANCELLATION POLICY (PER PERSON)		
When the cancellation is made	Cancellation charges for Duniya Dekho	Cancellation charges for FlexiHol
Clear 45 working days or more prior to the date of departure of the tour or for non-payment of the balance Tour Cost	Deposit Amount	Deposit Amount
Clear 44 to 31 working days prior to the date of departure of the Tour	INR 30,000	25% of the Tour Price
Clear 30 to 16 working days prior to the date of departure of the Tour	INR 40,000	50% of the Tour Price
Clear 15 to 02 working days prior to the date of departure of the Tour	INR 50,000	75% of the Tour Price
Less than 02 working days prior to the date of departure of the Tour	100% of the Tour Cost	100% of the Tour Price

Q17. What if Cox and Kings cancels my tour?

A17. We reserve the right to cancel or amend any tour prior to departure without assigning any reason. In such a situation we would offer you alternative tour dates / tours / itineraries. If no alternative date / tour / itinerary is acceptable, we would refund the money paid by you after deducting the visa, and any other costs incurred by us on your behalf. However, we would not be responsible or liable to pay any compensation or damages or consequential loss or to refund any other expense incurred by you.

HOW TO BOOK YOUR INSTANT DISCOUNT OFFER ONLINE

Just follow these simple steps:

- Step 1:** Please go to our website www.coxandkings.com or www.ezeego1.com and click on the 'Instant Discount Offer' to choose your holiday.
- Step 2:** Read and understand the itineraries, inclusions, exclusions, how to book rules, terms and conditions, the optionals, visas, taxes, webpages, prices and user agreement carefully before accepting them online.
- Step 3:** Pay a token amount of Rs. 3000 per person for Duniya Dekho and Rs. 10,00 per person for FlexiHol, ONLINE through a debit card / credit card / net banking. If you wish, you may pay the full amount in one go.
The payment schedule is as follows:

DUNIYA DEKHO (ESCORTED GROUP TOURS) - INTERNATIONAL HOLIDAYS			
Sr.No.	Payment Item	Amount in INR. Per Person	Date
1	Unsecured Reservation Amount	3,000	Immediately upon booking
2	Interest free non-refundable booking amount	20,000	Immediately or within 10 days of booking date
3	Documentation Amount	As per your respective tour	Immediately or within 10 days from the Booking date along with the Visa documents
4	Balance Payments	As per your respective tour	30 days prior to the departure of your tour.

FLEXIHOL (INDIVIDUAL TOURS) - INTERNATIONAL HOLIDAYS			
Sr.No.	Payment Item	Amount in INR. Per Person	Date
1	Interest free non-refundable booking amount	10,000	Immediately or within 3 days of booking date /The non-refundable deposit would be adjusted towards the cost of the tour once the final payment is made
2	FlexiHol - Add on Package	10,000	Immediately / With the main tour or as a separate component
3	Balance Payments	As per your respective tour	30 days prior to the departure of your tour.

- Step 4:** Print out the Booking form and Terms and Conditions form and the BTQ form which you must physically sign. The forms are available online.
- Step 5:** If you have only paid the token reservation amount, then you must pay the balance amount as per the schedule listed above.
- Step 6:** You have a choice on our website to courier the following documents within 10 days from the date of your booking to the courier address listed or you can select on our website, any of the nearest Cox and Kings offices or franchisees listed therein and submit your cheque (if applicable), visa documents and the following documents below to that outlet :
- Physically signed booking form by the traveler.
 - Physically signed Terms and Conditions form by the traveler.
 - Cheque / Demand draft in the name of "Cox and Kings (India) Ltd." (if applicable)
 - Your visa documentation

Please note that you will also be required to provide the following documentation under the new Reserve Bank of India KYC guidelines.

- e. Physically signed BTQ form by the traveler
- f. Signed Photocopy of the first 2 pages and last 2 pages of your passport
- g. Proof of Address by way of copies of Bills of utility services like Telephone Bill, Electricity Bill or Ration Card etc.

[If the utility bill that you are providing as proof of address is in the name of some other member of your family, with whom you are living and are closely related, then you would need to provide us such utility bill along with a declaration from the person named in such utility bill stating that you are a relative and are staying with him / her]

- h. A copy of your PAN card and Income Tax declaration (in case of cash payments above Rs 20,000)

Step 7: The full and final balance can be paid online by debit card / credit card / net banking / cheque / DD/ cash 30 days prior to departure date to be eligible for this Instant Discount Offer. If you are paying offline, you have to submit the payments at the same outlet where you did your previous payments.

NOTE:

If your balance payment and documentation reaches us after the due date, it would result in the cancellation of the Cox and Kings 'Instant Discount Offer', as you would no longer be eligible for the Cox and Kings 'Instant Discount Offer'. You would automatically be charged the regular brochure price or any current / prevalent promotional price (with its applicable conditions) available at the time when you make your full payments.





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